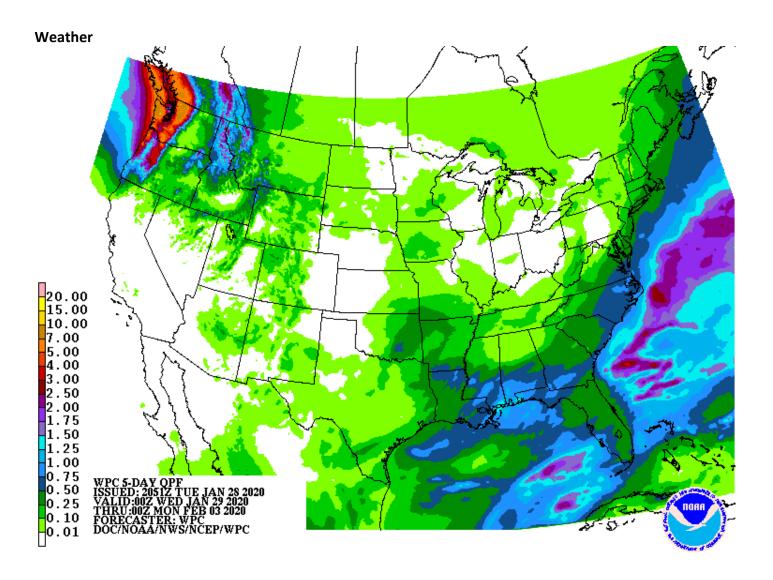


*Coronavirus fears continue to weigh on selected commodities. Malaysian palm oil market crashed on Tuesday.* 



#### MARKET WEATHER MENTALITY FOR CORN AND SOYBEANS:

There is still not much reason for concern over Brazil summer crop conditions, but Argentina is still a little worry. Argentina is not likely to see failing rainfall over a large enough area to move markets in a big manner especially not with Brazil's weather so good.

Weather in eastern Australia improved briefly during the weekend, but this week will trend drier again. South Africa will dry down for a while raising some potential for mild crop stress.

Southeast Asia rainfall will be well mixed and mostly supportive of palm oil development. Rain in China and India will be typical of this time of year with winter crops poised for improvement as spring approaches because of recent past precipitation.

Southeastern Europe remains too dry, but there is potential for some rain and mountain snow this week from there into Kazakhstan possibly easing long term dryness in Romania, the lower Danube River Basin and parts of Ukraine. The moisture boost will be important for spring planting and early season winter rapeseed development.

Overall, weather today will produce a neutral to slightly bearish bias to market mentality.

#### MARKET WEATHER MENTALITY FOR WHEAT:

There is still no risk of winterkill around the world for the next couple of weeks. That will leave winter crop conditions mostly unchanged. China crops will improve in the spring because of recent precipitation. India's crops are still expected to yield extremely well.

There is still some concern over Morocco weather and the lack of rain in the southwest may harm production. A few other areas in northern Africa will also need some timely rain in February to protect production potentials.

Middle East wheat conditions are rated favorably, but would benefit from some greater rain. Southeastern Europe, Ukraine, southern Russia and Kazakhstan may get some needed precipitation in the next two weeks to improve soil moisture for spring crop development. Warm weather will continue to minimize the risk of winterkill and some areas may become snow free.

U.S. crops are not likely to experience much change in the next two weeks and the same is true for southeastern Canada.

Overall, weather today will have a neutral bias on market mentality. Source: World Weather Inc. and FI

#### **Bloomberg Ag Calendar**

TUESDAY, JAN. 28:

- AmSpec, Intertek, SGS: Malaysia's Jan. 1-25 Palm Oil Exports, Kuala Lumpur
- HOLIDAY: China, Hong Kong
- WEDNESDAY, JAN. 29:
  - EIA U.S. weekly ethanol inventories, production, 10:30am
  - HOLIDAY: China
- THURSDAY, JAN. 30:
  - USDA weekly crop net-export sales for corn, soybeans, wheat, 8:30am
  - GUS Polish pig population data, Warsaw
  - HOLIDAY: China

FRIDAY, JAN. 31:

- ICE Futures Europe weekly commitments of traders report on coffee, cocoa, sugar positions ~1:30pm (~6:30pm London)
- CFTC commitments of traders weekly report on positions for various U.S. futures and options, 3:30pm
- U.S. agricultural prices paid and received, cattle inventory
- Paris Grain Day conference. Topics include outlook for Black Sea/Europe grains and challenges facing the oilseed market
- AmSpec, Intertek, SGS: Malaysia's Jan. 1-31 Palm Oil Exports, Kuala Lumpur

Source: Bloomberg and FI

#### Macros.

US Durable Goods (DecP): 2.4% (est 0.4%, prevR -3.1%) Durable Ex Transportation (DecP): -0.1% (est 0.3%, prevR -0.4%)

#### Terry Reilly Grain Research

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#### Corn.

- Corn futures were higher on spreading, in our opinion, and talk of the possibility US courts may overturn some of the EPA small refinery biofuel waivers. Traders bearish soybeans were hedging by spreading against corn.
- Also lending support to corn is the steady demand despite the coronavirus spread and inferred weaker demand. We are not seeing it fade in the US as Brazil is running low on supplies and Argentina's higher prices. The US will enjoy a 2 to 3-month window steady exports. The active 24-hour window has seen reported corn sales for a sixth day in a row.
- If the biofuel waivers are taken back, then the companies will still need to comply with RFS mandates.
- 2800 CH0 traded 384.75 between 385.5 @ 10:14am CT.
- Technically, CHO pushed through its 50-day moving average and spurred additional buying but was unable to break the 20-day moving average.
- The Baltic Dry Index fell 7 points or 1.3 percent to 539, a 4-year low.
- President Trump is expected to sign the USMCA on Wednesday.
- Funds were an estimated net buyer of 21,000 corn contracts.

#### Export Developments

USDA 24-hour

• Under the 24-hour reporting system, private exporters sold 124,355 tons of corn for delivery to Mexico during the 2019-20 marketing year.

000724-1100	1			
Date reporte	Value (tonnes) 🔽	Commodity	Destination	🕶 Year 💌
28-Jan	124,355	Corn	Mexico	2019/20
27-Jan	111,252	Corn	Japan	2020/21
24-Jan	142,428	Corn	Unknown	2019/20
23-Jan	114,224	Corn	Guatemala	2019/20
23-Jan	29,724	Corn	Guatemala	2020/21
23-Jan	141,000	Corn	Unknown	2019/20
16-Jan	180,000	Soybean cake and meal	Philippines	2019/20

## US Weekly Petroleum Status Report - Ethanol

	Ethanol Production		Cha	Change		Ethanol Stocks		Change		Days of
	FI Production Est.	Mbbl	Last Week	Last Year	FI Ste	ocks Est.	Mbbl	Last Week	Last Year	Ethanol
12/6/2019		1072	12	2.5%			21,815	1176	-4.7%	19.3
12/13/2019		1064	-8	1.7%			21,798	-17	-8.7%	20.5
12/20/2019		1083	19	3.9%			21,469	-329	-7.2%	20.1
12/27/2019		1066	-17	5.4%			21,034	-435	-9.2%	20.1
1/3/2020		1062	-4	6.2%			22,462	1428	-3.4%	19.8
1/10/2020		1095	33	4.2%			23,006	544	-1.5%	20.5
1/17/2020		1049	-46	1.7%			24,031	1025	2.3%	21.9
1/24/2020	-5					+75				
Source: EIA an	nd Fl									

Corn		Change	Oats		Change	Ethanol	Settle	
MAR0	386.50	6.00	MAR0	305.50	5.00	FEB0	1.31	Spot DDGS IL
MAY0	392.00	5.25	MAY0	301.75	6.50	MAR0	1.35	Cash & CBOT
JULO	397.25	5.00	JULO	292.50	6.00	APRO	1.37	Corn + Ethanol
SEP0	394.50	2.75	SEP0	275.25	7.25	MAY0	1.38	Crush
DEC0	397.50	2.25	DEC0	270.75	3.75	JUN0	1.38	1.17
MAR1	407.25	2.25	MAR1	270.75	3.75	JULO	1.38	
Soybean/C	orn	Ratio	Spread	Change	Wheat/Cor	n Ratio	Spread	Change
MAR0	MAR0	2.32	508.50	(8.25)	MARO	1.47	183.25	(8.50)
MAY0	MAY0	2.32	517.00	(7.25)	MAY0	1.45	176.50	(8.00)
JULO	JULO	2.32	525.00	(7.25)	JULO	1.43	170.00	(8.50)
SEP0	SEPO	2.35	532.00	(5.50)	SEP0	1.45	177.75	(7.00)
NOV0	DEC0	2.34	533.00	(5.25)	DEC0	1.46	182.75	(6.75)
MAR1	MAR1	2.29	524.50	(5.00)	MAR1	1.44	181.00	(6.00)
US Corn Ba	sis & Barge Fr	eight						
Gulf Corn			BRAZILC	orn Basis		Chicago	+14	4 h unch
JAN	I +50 / 55 ł	n na		JLY +40 / 53 n	dn5/unch	Toledo	+23	3 h unch
FEE	8 +53 / 59 ł	n dn1/dn3		AUG +38 / 53 u	dn2/unch	Decatur	+16	5 h up2
MCH	I 36	5 dn3/dn1		SEP +38 / 53 u	up2/unch	Dayton	+35	5 h dn2
APF	r +56 / 59 l	c unch		OCT +35 / 57 z	up2/dn5	Cedar Rap	ic +6	5 h unch
MAY	( +56 / 59 ł	k unch				Burns Har	b( +2	2 h dn2
USD/ton:	Ukraine Odess	sa\$ 174.50	)			Memphis-	Cairo Barge F	reight (offer)
US Gulf 3YC	Fob Gulf Seller	(RTRS) 178.0 1	.78.4 178.8	178.5 179.3 180.2	Br	gF MTCT JAN	225	unchanged
China 2YC	Maize Cif Dalian	(DCE) 264.9	268.5 271.8	274.5 277.3 279.0	Br	gF MTCT FEB	215	unchanged
Argentine Ye	llow Maize Fob	UpRiver - 1	.91.1 183.8	173.9	Brg	F MTCT MAR	230	unchanged
Source: FI,	DJ, Reuters &	various tra	de sources					

### Updated 1/10/20

• CBOT March corn is seen in a \$3.70 and \$4.05 range

Soybean complex.

- CBOT soybeans and oil traded lower after Malaysian palm oil fell 10 percent overnight. Cases of the coronavirus are booming, and more than 100 deaths are recorded. While the virus is in its infancy, its tracking much attention. The 10 percent drop in palm oil overnight is incomprehensible. We were thinking this might be a buying opportunity, at least for soybean oil.
- Oil World this morning made a good comment. They noted in 2003, during the severe SARS epidemic, vegetable oil consumption in China continued to grow by 8-9%. China domestic soybean meal consumption declined to 19.547 million tons in 2003-04 from 20.157 million in 2002-03. In 2018-19 domestic meal consumption was 66.405 million tons, down from 70.105 million in 2017-18.
- March SBO tested a 31.30 cent support level by trading through it but held the 200-day moving average and bounced to finish marginally lower, but well above the overnight lows.
- Brazilian real was slightly stronger at 4.2053. USD was up 16.
- Funds were an estimated net seller of 3,000 net soybean, 2,000 net soybean meal, and a net 1,000 bean oil contracts.
- China is on holiday through Sunday.
- AmSpec reported January 1-25 palm oil exports down 5.2 percent from the previous period last month to 1.012 million tons.

• Malaysian palm markets:

MALAYSIA PALM OI	L	1/28/2020	Previous		
Futures MYR/MT	APR0	2575	2861	-286 \$630	-10.0%
RBD Olien Cash USD	/M <sup>-</sup> Apr20	\$672.00	\$733.50	-61.50 -8.4%	

#### Short EIA recap on the US biodiesel credit extension

https://www.eia.gov/todayinenergy/detail.php?id=42616&src=email

#### *Oilseeds Export Developments*

• Algeria seeks 35,000 tons of soybean meal on Wednesday for shipment by March 15.

oybeans		Change	Soybean Meal			Change	Soybean Oi		Change
/IAR0	895.00	(2.25)	MAR0	297.60		(0.20)	MARO	31.46	(0.06)
ЛАҮО	909.00	(2.00)	MAY0	301.90		(0.40)	MAY0	31.83	(0.05)
ULO	922.25	(2.25)	JULO	306.20		(0.30)	JULO	32.21	(0.04)
NUG0	927.00	(2.25)	AUG0	307.60		(0.60)	AUG0	32.30	(0.05)
EP0	926.50	(2.75)	SEP0	308.70		(0.80)	SEP0	32.37	(0.05)
10V0	930.50	(3.00)	ОСТО	309.30		(0.90)	OCT0	32.41	(0.04)
AN1	935.75	(3.25)	DEC0	312.30		(0.80)	DEC0	32.63	(0.02)
oybeans	Spread	Change	SoyMeal	Spread		Change	SoyOil	Spread	Change
/lar/May	14.00	0.25	Mar/May	4.30		(0.20)	Mar/May	0.37	0.01
lectronic E	Beans Crush		Oil as %	Meal/C	Dil \$	Meal	Oil		
1onth	Margin		of Oil&Meal	Con. Va	lue	Value	Value		
1AR0	105.78	MARO	34.58%	\$	10,884	654.72	346.06		
1AYO	105.31	MAY0	34.52%	\$	11,092	664.18	350.13	EUR/USD	1.1021
JLO	105.70	JULO	34.47%	\$	11,294	673.64	354.31	Brazil Real	4.1943
UG0	105.02	AUG0	34.43%	\$	11,380	676.72	355.30	Malaysia Bid	4.0850
EP0	108.71	SEPO	34.40%	\$	11,448	679.14	356.07	China RMB	6.9364
OV0/DEC	) 115.49	ОСТО	34.38%	\$	11,484	680.46	356.51	AUD	0.6761
AN1	112.55	DECO	34.31%	\$	11,652	687.06	358.93	CME Bitcoin	9071
1AR1	112.92	JAN1	34.40%	\$	11,592	687.72	360.58	3M Libor	1.7695
/IAY1	112.09	MAR1	34.55%	\$	11,394	683.76	360.91	Prime rate	4.7500
JL1	111.65	MAY1	34.51%	\$	11,460	685.74	361.35		
S Soybear	Complex Bas	sis							
JAN	+54 / 59 h	n up1/up2					DECATUR	+8 h	unch
FEB	+53 / 56 h	n up3/up1	IL SBM		H-26	1/21/2020	SIDNEY	+10 h	unch
MCH			CIF Meal		H 2	1/21/2020	CHICAGO	-	unch
APR	+ / 53 k	cup1	OII FOB NOLA		300	1/21/2020	TOLEDO	h preim	unch
MAY	+/53k	cup1	Decatur Oil		50	1/21/2020	BRNS HRBR		unch
							C. RAPIDS	-25 h	unch
	-	ans Paranag			Meal Par	anagua		Brazil Oil Para	anagua
FEB			FEB		/q	-	JAN	-	na
MAR	•		MCH	-	′-3 h	dn2/unch		+300 / +380 h	
APR	- / -		APR		/ -12 k	dn1/unch		+190 / +340 h	
MAY	- /		MAY		/ -12 k	unch/up2	APR		
JUNE		up5/unch	JUNE		′ -17 n	unch/up1		+60 / +200 k	
	۸	entina meal	307	56		Argentina oil:	Spot fob	34.6	2.78

Terry Reilly Grain Research

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- CBOT March soybeans are seen in a \$8.85-\$9.20 range
- March soybean meal is seen a \$285 and \$305 range
- March soybean oil 32.15-33.50 range
- Changes suggest crush should remain at high/current levels for short term

#### Wheat

- Another risk off session. US wheat futures were lower on global food demand fears, yet world import tenders continue to flourish. Syria and Algeria are in for wheat. The rebound in prices yesterday off absolute contract lows is an indicator the markets may have seen a short-term bottom. But prices continue to wane as traders try to get a handle over the spread of the virus. One bearish aspect for US wheat was a Bloomberg story citing China bought Canadian, French and Australian wheat over the past couple of months. More than 1 million tons was thought to be procured.
- March Paris wheat futures ended 0.25 euros higher @ 194.50 euros.
- Funds were net sellers of an estimated net 3,000 wheat futures.
- Last week China bought 150,000 tons of wheat from Australia, which was a surprise to many traders.
- Egypt said they enough wheat reserves through the end of June.

Export Developments.

- Jordan bought 60,000 tons of wheat at \$226.40/ton c&f for FH August shipment.
- Algeria seeks 50,000 tons of feed barley on Thursday, valid until Friday, for Feb 16-29 shipment.
- Syria seeks 200,000 tons of wheat from Russia on February 17 for shipment within 60 days of contract signing.
- Japan seeks 120,000 tons of feed wheat and 200,000 tons of feed barley on January 29 for arrival by March 19.

#### **Rice/Other**

South Korea seeks 77,778 tons of non-glutinous brown rice for arrival between March and May, on Jan.
30. Details of the tender are as follows:

TONNES(M/T) GRAIN TYPE ORIGIN ARRIVAL/PORT

20,000 Brown Short China March 15-31/Gunsan

20,000 Brown Short China April 30/Masan

15,556 Brown Short China May 31/Donghae

- 22,222 Brown Medium U.S. May 31/Incheon
- Mauritius seeks up to 6,000 tons of long grain white rice on Feb. 3, optional origin, for delivery between May 1 and July 31.

Chicag	o Wh	eat	Change	KC Wheat	t		Change	MN Wheat	Settle	Change
MARO		569.75	(2.50)	MAR0	482.00		(4.50)	MARO	542.25	(5.00)
MAY0		568.50	(2.75)	MAY0	489.25		(5.00)	MAY0	551.50	(5.25)
JULO		567.25	(3.50)	JULO	496.75		(4.75)	JULO	559.75	(4.50)
SEP0		572.25	(4.25)	SEP0	504.50		(4.50)	SEP0	568.75	(4.50)
DEC0		580.25	(4.50)	DEC0	514.75		(4.75)	DEC0	579.75	(4.25)
MAR1		588.25	(3.75)	MAR1	525.00		(4.50)	MAR1	591.00	(4.00)
MAY1		583.75	(4.50)	MAY1	527.00		(4.25)	MAY1	596.25	(4.75)
Chicag	o Rice		Change							
MARO		13.59	0.115	MAY0	13.69		0.125	JULO	13.49	0.080
US W	neat B	asis								
Gulf S	RW W	heat		Gulf HRW	/ Wheat			Chicago mill	+30 h	unch
		+100 / 120 h			JAN	166 / h		Toledo	+15 h	
	FEB	+112 / 120 h			FEB	170/h		PNW US Sof	t White 10.5%	protein
	MCH		up12/unch		МСН	170/h		PNW JAN	630	+5.00
	APR	+110 / k			APR	166 / k		PNW FEB	635	+3.00
	MAY	+110 / k	unch		MAY	166/k	unch	PNW MAR	642	unchanged
			dn5					PNW APR	646	unchanged
Euron	ext El	J Wheat	Change	01	OI Cha	nge	World Pri	ces \$/ton		Change
MARO		195.00	0.75	186,338	5,995		US SRW F	ОВ	\$257.88	\$0.44
MAY0		193.75	0.00	121,117	5,135		US HRW F	ОВ	\$244.90	\$0.20
SEP0		186.50	0.00	54,938	(1,837	)	Rouen FO	B 11%	\$211.60	\$0.75
DEC0		188.25	(0.50)	72,190	1,619		Russia FO	B 12%	\$231.00	\$5.00
EUR		1.1021					Ukr. FOB f	eed (Odessa)	\$217.50	\$0.00
							Arg. Breac	I FOB 12%	\$259.68	\$0.00

#### Source: FI, DJ, Reuters & various trade sources

Updated 1/10/20

- CBOT Chicago March wheat is seen in a \$5.40-\$5.90 range
- CBOT KC March wheat is seen in a \$4.70-\$5.30 range
- MN March wheat is seen in a \$5.40-\$5.85 range

# Traditional Daily Estimate of Funds 1/21/20

		(Neg)-	'Short" Pos	-"Long"		
		Corn	Bean	Chi. Wheat	Meal	Oil
	Act	48.0	17.6	47.7	(6.8)	115.8
22	2-Jan	5.0	(6.0)	(5.0)	(4.0)	4.0
	3-Jan	14.0	(5.0)	4.0	3.0	(4.0)
	4-Jan	(11.0)	(4.0)	(4.0)	(2.0)	(5.0)
27	7-Jan	(16.0)	(6.0)	(4.0)	(3.0)	(6.0)
28	8-Jan	21.0	(3.0)	(3.0)	(2.0)	(1.0)
FI Est. of Futures Only 1/21/	/20	61.0	(6.4)	35.7	(14.8)	103.8
FI Est. Futures & Options		(3.9)	(17.3)	33.9	(23.4)	99.4
Futures only record long		498.2	260.4	86.5	167.5	160.2
		2/1/2011	6/27/2017	8/7/2018	5/1/2018	11/1/2016
Futures only record short		(173.1)	(118.3)	(130.0)	(49.5)	(69.8)
		4/26/2019	4/30/2019	4/25/2017	3/1/2016	9/18/2018
Futures and entions		458.5	259.8	64.8	132.1	159.2
Futures and options						
record net long		9/28/2010	5/1/2012	8/7/2012	5/1/2018	1/1/2016
Futures and options		(270.6)	(132.0)	(143.3)	(64.1)	(77.8)
record net short		4/26/2019	4/30/2019	4/25/2017	3/1/2016	9/18/2018
		, 20, 2019	., 50, 2015	, 20, 2017	5/ 1/ 2010	5, 10, 2010

Managed Money Daily Estimate of Funds 1/21/20										
	Corn	Bean	Chi. Wheat	Meal	Oil					
Latest CFTC Fut. Only	(65.9)	(19.3)	39.3	(36.0)	99.9					
Latest CFTC F&O	(67.8)	(13.7)	41.7	(36.7)	101.3					
	Corn	Bean	Chi. Wheat	Meal	Oil					
FI Est. Managed Money F&O	(55)	(38)	30	(45)	89					
FI Est. Managed Money F&O	(89)	(30)	39	(40)	94					
Index Funds Latest P	ositior	ns (as of	last Tueso	day)						
Index Futures & Options	273.8	169.7	101.8	NA	123.1					
Change From Previous Week	5.8	9.5	0.6	NA	(1.9)					
Source: Reuters, CFTC & FI (FI est. are noted with latest date)										

# USDA Export Sales Estimates/Results in 000 tons

		ESTIMATED 1/23/2020			1/16/2020 Last Week			1/24/201 Year Age	
Beans	19/20	700-950		19/20	790.0		18/19	NA	
	n/c	0-100		n/c	120.7		n/c	NA	
					Sales to China	225.9		Sales to C	hina NA
			Shipped			Shipped			Shipped
Meal	19-20	300-500	200-300	19/20	641.9	231.6	18/19	NA	NA
							n/c	NA	
	19/20								
			Shipped			Shipped			Shipped
Oil	19-20	10-20	15-30	19/20	55.6	2.5	18/19	NA	NA
							n/c	NA	
					Sales to China	0.0		Sales to C	hina NA
Corn	19/20	800-1100		19/20	1,006.9		18/19	NA	
	n/c	30-60		n/c	2.0		n/c	NA	
					Sales to China	0.0		Sales to C	hina NA
Wheat	19/20	450-650		19/20	696.0		18/19	NA	
	n/c	0-50		n/c	46.0		n/c	NA	

o/c=Old Crop, n/c= New Crop Souce: Futures International and USDA

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