

USDA Export Sales Estimates/Results in 000 tons

| | ESTIMATED 7/14/2022 | | | ACTUAL This Week | | 7/7/2022 Last Week | | 7/15/2021 Year Ago | |
|--------------|------------------------|--------------|--------------------|-----------------------------|--------------------|-------------------------------|--------------------|-------------------------------|---------------|
| Beans | 21/22 | -150 to +100 | | 21/22 | 203.5 | 21/22 | (362.8) | 20/21 | 62.0 |
| | n/c | 50-200 | | 22/23 | 254.7 | 22/23 | 113.9 | 21/22 | 176.3 |
| | | | | Sales to China 146.9 | | Sales to China (130.8) | | Sales to China (0.6) | |
| Meal | Shipped | | | Shipped | | Shipped | | Shipped | |
| | 21/22 | 25-125 | 100-200 | 21/22 | 109.3 | 21/22 | 8.2 149.6 | 20/21 | 68.3 145.8 |
| | n/c | 75-150 | | n/c | 27.6 | n/c | 145.9 | 21/22 | 19.1 |
| Oil | Shipped | | | Shipped | | Shipped | | Shipped | |
| | 21/22 | 0-5 | 5-15 | 21/22 | 0.6 | 21/22 | 1.0 17.0 | 20/21 | 0.7 2.9 |
| | n/c | 0.0 | | n/c | 0.0 | n/c | 0.0 | 21/22 | 0.0 |
| | | | Sales to China 0.0 | | Sales to China 0.0 | | Sales to China 0.0 | | |
| Corn | 21/22 | 50-150 | | 21/22 | 34.0 | 21/22 | 59.0 | 20/21 | (88.4) |
| | n/c | 250-400 | | 22/23 | 570.2 | 22/23 | 348.2 | 21/22 | 47.7 |
| | | | | Sales to China (7.6) | | Sales to China (2.8) | | Sales to China (160.0) | |
| Wheat | 22/23 | 300-500 | | 22/23 | 511.1 | 22/23 | 1,017.2 | 21/22 | 473.2 |

o/c=Old Crop, n/c= New Crop Source: Futures International and USDA

US crop-year to date export sales

% sold from USDA's export projection

| | Current | Last Year | YOY | YOY | 2022-23 | 2021-22 | 2020-21 | 2019-20 | 2018-19 |
|-------------------------|---------|-----------|------|--------|---------|---------|---------|---------|---------|
| 2021-22 Soybeans mil bu | 2190 | 2278 | -88 | -3.9% | | 102.3% | 100.7% | 100.7% | 101.6% |
| 2021-22 SoyOil MT | 687 | 678 | 10 | 1.4% | | 87.8% | 86.7% | 96.7% | 94.2% |
| 2021-22 SoyMeal MT | 11383 | 11589 | -207 | -1.8% | | 89.6% | 92.8% | 89.1% | 94.0% |
| 2021-22 Corn mil bu | 2380 | 2747 | -367 | -13.4% | | 95.2% | 99.8% | 96.8% | 94.8% |
| 2022-23 Wheat mil bu | 279 | 279 | 0 | 0.0% | 36.0% | 34.6% | 32.6% | 32.2% | 26.5% |

Source: Futures International and USDA

EXPORT SALES SITUATION

ALL-WHEAT

(million bushels)

| Weekly Sales Total | 2022-23 | 2021-22 | 2020-21 | 2019-20 | 2018-19 | 2017-18 | 2016-17 | 2015-16 | 2014-15 | 2013-14 | 2012-13 | 2011-12 | 2010-11 | 2009-10 | 2008-09 | 2007-08 | 2006-07 | 2005-06 | |
|---------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--|
| New Crop Sales | 150.9 | 190.5 | 197.5 | 213.1 | 152.7 | 225.5 | 200.6 | 160.1 | 219.3 | 256.5 | 185.8 | 243.2 | 148.6 | 115.7 | 263.9 | 159.2 | 134.1 | 134.1 | |
| 2-Jun | 16.6 | 12.0 | 9.9 | 12.0 | 11.1 | 16.9 | 8.2 | 13.8 | 20.9 | 15.7 | 15.9 | 16.7 | 4.8 | 12.4 | 12.3 | 15.2 | 16.9 | 12.1 | |
| Weeks remaining | 8.7 | 10.5 | 18.5 | 6.9 | 17.0 | 13.7 | 28.0 | 11.6 | 13.7 | 15.9 | 30.9 | 24.3 | 35.3 | 9.9 | 19.8 | 19.9 | 11.6 | 18.8 | |
| 46 | 17.6 | 13.7 | 19.1 | 22.5 | 20.7 | 19.9 | 17.0 | 16.0 | 13.2 | 26.9 | 11.9 | 20.0 | 26.5 | 13.5 | 18.3 | 22.9 | 19.9 | 21.6 | |
| 23-Jun | 18.3 | 8.3 | 15.2 | 10.2 | 16.2 | 18.1 | 23.7 | 13.4 | 20.9 | 21.8 | 15.4 | 15.6 | 15.4 | 8.9 | 24.5 | 19.1 | 11.0 | 23.1 | |
| 30-Jun | 10.5 | 10.7 | 12.0 | 10.4 | 5.0 | 13.8 | 30.3 | 12.7 | 12.4 | 54.1 | 11.5 | 19.1 | 18.9 | 21.5 | 22.7 | 43.5 | 7.4 | 11.3 | |
| 7-Jul | 37.4 | 15.6 | 28.1 | 12.8 | 11.0 | 13.1 | 11.7 | 10.7 | 11.6 | 36.6 | 21.6 | 12.7 | 11.4 | 15.5 | 27.5 | 28.1 | 12.1 | 21.6 | |
| 14-Jul | 18.8 | 17.4 | 22.7 | 24.2 | 14.2 | 24.6 | 17.6 | 18.5 | 16.3 | 24.3 | 13.5 | 17.4 | 14.0 | 12.6 | 22.4 | 76.3 | 17.1 | 19.2 | |
| 21-Jul | | | | | | | | | | | | | | | | | | | |
| 28-Jul | | | | | | | | | | | | | | | | | | | |
| 4-Aug | | | | | | | | | | | | | | | | | | | |
| 11-Aug | | | | | | | | | | | | | | | | | | | |
| 18-Aug | | | | | | | | | | | | | | | | | | | |
| 25-Aug | | | | | | | | | | | | | | | | | | | |
| 1-Sep | | | | | | | | | | | | | | | | | | | |
| 8-Sep | | | | | | | | | | | | | | | | | | | |
| 15-Sep | | | | | | | | | | | | | | | | | | | |
| 22-Sep | | | | | | | | | | | | | | | | | | | |
| 29-Sep | | | | | | | | | | | | | | | | | | | |
| Crop year to date sales | 278.7 | 278.8 | 323.0 | 312.1 | 247.9 | 345.7 | 337.2 | 256.7 | 328.3 | 451.8 | 306.5 | 369.0 | 274.7 | 210.0 | 411.5 | 384.1 | 230.2 | 261.9 | |
| Average weekly sales | | | | | | | | | | | | | | | | | | | |
| rate to reach proj total | 10.8 | 11.5 | 14.6 | 14.3 | 15.0 | 12.2 | 15.6 | 11.4 | 11.7 | 15.8 | 15.4 | 14.9 | 22.1 | 14.6 | 13.2 | 19.2 | 14.8 | 16.2 | |
| Proj./Actual export total | 775 | 805 | 992 | 969 | 937 | 906 | 1051 | 778 | 864 | 1176 | 1012 | 1051 | 1289 | 879 | 1015 | 1263 | 908 | 1003 | |
| YTD sales as % of total | 36.0 | 34.6 | 32.6 | 32.2 | 26.5 | 38.2 | 32.1 | 33.0 | 38.0 | 38.4 | 30.3 | 35.1 | 21.3 | 23.9 | 40.5 | 30.4 | 25.3 | 26.1 | |

Source: Futures International and USDA

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